



Job description – Part Time Sales Manager

Maracatu is a young company with a small and dynamic team. You will have the unique chance to experience the actions of a growing venture in the food & beverage industry.

In your role as a Part Time Sales Manager you will take part in the development of our spirits brands in the Singapore market and beyond. The target is to expand our brand's presence and to increase sales overall and per venue.

A background in the food & beverage or particularly in the spirits industry will be a plus but not a must as you show a passion to learn and grow with the job. We will train you and help you with the basics so you are ready to take on the tasks and achieve success.

Responsibilities

On a day to day basis you will interact with all targeted food & beverage venues across the island to

- Establish a first contact
- Arrange meetings and spirits tastings
- Follow up from meetings
- Take orders for our distributed products
- Assist in the delivery process if required
- Visit and follow up with existing clients
- Build relationships with existing and potential clients

You will also have the opportunity to assist in organising and participate in brand marketing events.

Desired skills

You demonstrate great communication and management skills (capacity to focus, prioritise and meet deadlines).

You love to interact with people and show initiative.

You are hungry to learn.

Language skills: English (Fluent)



MARACATU PTE LTD

10 Anson Road #26-04 International Plaza Singapore 079903

www.drinkmaracatu.com



Summary of role

Title: Sales Manager

Direct report to: Managing Director

Job Status: Part Time Salaried

Working hours: Monday to Thursday 3 to 6 pm

Remuneration: Basic salary plus success bonus

The company:

Maracatu Pte Ltd was founded in January 2014 with the purpose of helping brands, services and products to develop their footprint in the Asia-Pacific region.

Under the name "Maracatu Spirits" we act as a boutique importer and distributor of rare and premium craft spirits in Singapore.

We own the first luxury Cachaça brand started exclusively in Asia: Maracatu Cachaça, which brings together the best of traditional Brazilian Cachaça making techniques and outstanding flavors with a well-designed and recognizable brand. Cachaça is Brazil's national spirit made from fermented, fresh sugar cane juice.

South American spirits are on the rise and we showcase the very best of Peru's unique grape spirit Pisco. Tres Generaciones Pisco has a history of distilling this smooth spirit dating back to 1856.

In partnership with East London Liquor Company we exclusively distribute East London Premium Gin in Singapore. East London Liquor Company is a craft distiller established in 2013 in London's East end focusing on hand made, extraordinary spirits.



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